



# Install Energy Efficient Measures and Receive up to 50% of Your Project Costs with the **FOR BUSINESS RETROFIT PROGRAM**

## RETROFIT PROGRAM

### Program benefits include:

- Decreased operating and maintenance costs
- Lowered energy consumption and costs
- Reduced payback periods

### Incentives for:

- Lighting and controls
- Unitary air conditioning
- Synch belt
- Variable frequency drives
- Agribusiness
- Alternative energy measures
- Motors
- Pumps
- Fans
- Refrigeration and more....

### What incentives are available?

- \$400/KW for Lighting
- \$800/KW for Non-Lighting



For many business owners, capital costs prove to be the primary barrier to investing and participating in a retrofit project. The RETROFIT PROGRAM'S incentives tackle this barrier head on, making it possible for you to install and benefit from newer, more energy-efficient technologies.

### Participate and save

The RETROFIT PROGRAM provides substantial financial incentives for replacing inefficient existing equipment with high efficiency equipment and for installing new control systems that will improve the efficiency of your operational procedures and processes.

### Start saving sooner

Getting your project underway without delay is our priority. We'll work with you to make a quick pre-approval process so your project can move ahead as soon as possible.

Whether your project is **PRESCRIPTIVE**, **ENGINEERED** or **CUSTOM**, you'll find plenty of available incentives (see page 2 for details)

Holiday Inn Sarnia took advantage of the RETROFIT PROGRAM in 2011.

"The RETROFIT PROGRAM provided capital costs towards the hotel's lighting upgrade" said Nigel Wonnacott, Chief Engineer. "The energy efficient lamps and ballasts have provided an immediate improvement in the light quality at our facility."

### Who is eligible?

Owners or tenants of commercial, institutional, industrial, agricultural and multi-residential facilities, including social housing are eligible.

To take part, your project must be worth a minimum **PRESCRIPTIVE** incentive of \$100 to apply. For the **ENGINEERED** or **CUSTOM** measures, your project must have an estimated demand reduction of 1kW and/or first-year annual savings of 2,000 kWh. If you are unsure of your eligibility, please contact Bluewater Power at 519-337-8201 ext. 221.



# The **RETROFIT PROGRAM** Covers a Wide Variety of Electricity-Saving Projects

**With three ways to save, the choice is yours**

Incentives are available for an array of energy-saving technologies. Choose from either pre-set **PRESCRIPTIVE** or specifically designed and calculated **ENGINEERED** or **CUSTOM** incentives. Up to 50% of project costs are available.

## **PRESCRIPTIVE track**

The **PRESCRIPTIVE** track gives you the ease of selecting from a defined list of end-use measures that come with a corresponding per-unit incentive. Examples include upgrades to lighting, motors, unitary A/C, etc. If your project involves upgrading existing equipment, the incentive amount would depend on the type, efficiency and quantity of equipment you install.

## **ENGINEERED track**

The **ENGINEERED** track consists of a series of preset calculation worksheets that help you estimate reductions in peak demand and/or electricity consumption that apply to the installation of more energy-efficient equipment or solutions. Based on the reductions in peak demand and/or electricity consumption, the worksheet will calculate the estimated incentive amount.



## **CUSTOM track**

The **CUSTOM** track provides an application mechanism for any electricity-saving technologies and/or projects that are not included in either the **PRESCRIPTIVE** or **ENGINEERED** tracks. The project peak demand and/or electricity consumption reductions would be assessed and incentives provided accordingly.

<b>PRESCRIPTIVE</b>		<b>ENGINEERED</b>	<b>CUSTOM</b>
<b>Lighting</b>	Per unit Incentives	The greater of either \$400/kW of demand savings or \$0.05/kWh of first year electricity savings (to a maximum of 50% of project costs)	The greater of either \$400/kW of demand savings or \$0.05/kWh of first year electricity savings (to a maximum of 50% of project costs)
<b>Non-lighting including Lighting controls</b>	Per unit Incentives	The greater of either \$800/kW or \$0.10/kWh of first year Electricity savings (to a maximum of 50% of project costs)	The greater of either \$800/kW or \$0.10/kWh of first year Electricity savings (to a maximum of 50% of project costs)

### **Contact Us Today**

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